



WE'RE HIRING



HEAD OF THE SUSTAINABILITY BUSINESS

Reports To: Chief Operating Officer (with a dotted line to the CEO)

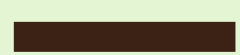
Location: Remote

Type: Full time

Salary Range: Dependent on the experience of the successful candidate.

Job Summary

We seek an outstanding individual to create and implement a plan to grow our sustainability business. We already have two large customers to whom we provide services, so the role is to deliver for these customers and attract more.



KEY RESPONSIBILITIES:

- Create and implement a plan to grow our sustainability business.
- Develop and implement a plan to satisfy and grow existing customers.
- Develop and implement a plan to attract multiple new customers over the next five years.
- Work effectively and collaboratively with the rest of the SCI team. Sustainability by its nature impacts all SCI customers, therefore collaboration and matrix working are essential.
- Develop our technology so that it differentiates us in the marketplace.
- Work with our customers and the Head of Communications to market and promote our sustainability business. Over time, we aim to become the natural “go-to” business when customers or potential customers want fresh thinking.
- Work with the Head of Innovation to develop our best approach to protecting any intellectual property we will undoubtedly create.

THIS ROLE IS FOR YOU IF YOU:

- As a doer, ready for your next challenge.
- Have a track record of building a business, ideally in sustainability.
- Have excellent knowledge and experience of the sustainability world and a credible background.
- You are frustrated by how businesses have approached sustainability over recent years. You think there are better ways.
- Have had experience at one or more stages of the food or general merchandise supply chains, potentially with knowledge of assurance and certification.
- Are definitely not a technophobe and have a solid understanding of working with various software.

HEAD OF THE SUSTAINABILITY BUSINESS

PERFORMANCE GOALS:

- **Goal 1:** Develop a plan to meet the sustainability growth targets that have been set.
- **Goal 2:** Attract customers based on the offer that's developed.
- **Goal 3:** Keep current customers satisfied and wanting other services.
- **Goal 4:** Be a credible face of sustainability for the SCI business.

WHAT YOU WILL NEED TO SUCCEED

REQUIRED

- Proven experience of growing a business.
- Technical knowledge in sustainability or a food or related degree level education.
- Commercial acumen and some P&L experience.
- Team leadership/management experience.
- Innovative and open-minded to develop new solutions.

TOOLS & TECHNOLOGIES:

- Extensive knowledge of the current tools and technologies being applied in the sustainability world. A strong view of changes that are needed.

WHY YOU'LL LOVE WORKING HERE:

- Work remotely with flexible hours.
- Be part of a team that values integrity, quality, and customer excellence.
- Access professional development opportunities to expand your skills.
- Competitive benefits include equity at the end of your first year if you are hitting your goals. Private health insurance immediately after initial probation.

KEY COMPETENCIES:

- Excellent communication skills, with an ability to simplify complex ideas.
- Ability to lead by example to create and influence the team with innovation.
- Innovative and open minded to develop new solutions.



ABOUT US

We are a fast-growing start-up in the certification and compliance sector.

Our team's reputation has already attracted multiple blue-chip customers to our business.

Our mission is to be the best provider of supply chain assurance.

Our values that underpin the mission are excellence, forward-looking, caring for others, and integrity.

This leads to our vision of always being the reliable partner for today but always leading the way on industry innovation wherever it can deliver an improvement for our customers.

SEND YOUR CV TO: CAREERS@SCINSITES.COM

